



DISCOVER THE DIFFERENCE

ONE CUSTOMER SOLUTION AT A TIME

SINCE 1963



At **Air Technologies**[®] we know our success is the result of helping our customers achieve their goals. Guided by our shared core values of Integrity, Achievement, Investment and Balance, our team of professionals is passionate about delivering superb customer experiences—each and every time!

We are compressed air experts and a dedicated leader in the market. **Air Technologies**[®] has become one of the world's largest independent air compressor distributors and service providers because our team works diligently each day to earn our customers' trust and loyalty by focusing on what our customers care about most and doing what we say we will do.



WE PLEDGE TO ALWAYS...

LISTEN to what's important to you—our customer;

COMMIT to solutions specifically designed to meet your goals and objectives;

DELIVER on our promises.

We value mutual success and because we listen first we understand what we need to do to create it for our customers.

Continually reinvesting in those things that matter most and doing what we say we will do allows us to make sure we provide effective and efficient solutions that help customers achieve their goals. Our quality line of products, coupled with our experienced, focused and capable associates working with like-minded suppliers makes it all possible.

PRODUCTS & INSTALLATIONS

**Rely on the promise and commitment of our Core Values—
Integrity, Achievement, Investment and Balance.**

QUALITY SOLUTIONS

Air Technologies® supports a full line of innovative and world-leading Atlas Copco products ensuring you leading-edge technology and cost-effective equipment solutions. Our systems specialists work closely with you to evaluate your project design and engineering specifications to optimize the results of your equipment investment.

Providing the right products and expert installation services:

- Air Compressors
- Compressed Air Dryers
- Filtration Systems
- DirectAIR®—Compressed Air as a Utility
- ManagAIR®—Advanced Compressor Controls
- Air Piping
- Industrial Vacuum and Blower Systems
- Oil & Water Separators
- Receiver Tanks
- Mineral & Synthetic Lubricants

COMPRESSED AIR PIPING

Compressed air piping systems deliver compressed air to points of usage with the right volume, quality and pressure to properly power the components that use it. While some may say that pipe is just pipe, our compressed air pipe systems save you money by reducing pressure loss and energy usage. They are quick to install and are ready for immediate pressurization. Components are easily removable and interchangeable, thereby reducing production downtime.

NITROGEN GENERATION

Air Technologies® offers a full range of nitrogen generation products to serve your needs. Our systems specialists work closely with you to establish the appropriate flow and purity rate required to operate your process at peak performance. By applying highly reliable equipment supported by an outstanding local customer service team, **Air Technologies®** can generate nitrogen on site by providing the equipment to you or as a utility to help you to significantly lower your costs.



COOLING SYSTEMS

Whether using evaporative, dry air, shell and tube or plate and frame heat exchangers or a combination of cooling methods, process cooling systems from **Air Technologies®** can fulfill virtually any customer's industrial cooling/heating needs with an appropriate closed loop system.

AIR COMPRESSOR RENTALS

While our highly-trained service and repair technicians are working on your equipment, our air compressor rentals are here to ensure that you're not losing productivity. We stand behind all of our products, just like we stand behind all of our customers.



LISTEN. COMMIT. DELIVER.

MAINTENANCE & REPAIR

**Rely on our promise to provide unparalleled aftermarket support—
every customer, every time!**

WIRELESS SERVICE CENTER

Our goal? To provide outstanding experiences for all our customers. Because we use the most advanced wireless internet-based service management dispatch system available in the industry, you can count on our team of customer service experts to **listen** to what's important to you, **commit** to solutions that fit your goals and **deliver** on our promises.

EXPERT PARTS TEAM

Our team of experienced professionals is dedicated to helping you identify the right parts for your needs, providing prompt and accurate quotations and assuring on-time delivery. When you need it most, we make sure it's the right part, on time and on budget.

CUSTOMER SERVICE AGREEMENTS

Air Technologies® offers a wide variety of maintenance and service agreements to suit your individual needs. When you have one of our service agreements, you will take the first and best step to protect your valuable investment in your air compressor systems and all the equipment that uses compressed air.

e-SERVICE

Our e-service system allows service requests to be placed online, as well as status tracking of outstanding requests. Because your business is important to us, we are using the very latest in mobile communications technology. Wireless data communication allows us to provide you real-time feedback on the status of work being performed at your location.



At **Air Technologies®**, we built our business from the service department on up. Service is our passion and we know that when you hire a service provider you have the right to expect timely, expert and professional results. Our people, systems and training are focused to deliver results that maximize uptime and minimize your time. Others talk; **Air Technologies®** delivers.

- Faster response to your emergencies
- Measured arrive-on-time performance on your service orders
- Legible, clear and precise work performance records
- Instant access to your work status
- Real-time electronic diagnostics and problem solving
- The most highly-trained service technicians in the region



**BRILLIANT IN THE BASICS.
ARRIVE ON TIME.**

**BE PREPARED FOR THE JOB.
FIX IT RIGHT ON THE FIRST VISIT.**

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UTILITY SERVICES GROUP

The Air Technologies® Utility Services Group allows businesses the capability to purchase compressed air as a utility, the ability to manage and control air compressor systems, free up space for operations, remotely monitor compressed air systems and help take the guesswork out of lowering overall compressed air costs.

DirectAIR®

The ultimate solution for your compressed air needs. It is compressed air as a utility. **Air Technologies®** will install a complete state-of-the-art compressed air facility at your site. We will own, operate and maintain this facility for an agreed time period and supply a steady stream of high quality compressed air, 24/7/365—guaranteed!

DirectAIR® means:

- No more capital expenses for compressors
- No more maintenance expense
- No more downtime for compressed air

ManagAIR®

A unique, advanced system of hardware and software that centrally monitors and controls your compressed air system 24 hours per day. This system minimizes the time that you and your personnel spend in the compressor room while also significantly reducing energy costs, maintenance costs and downtime.

ModulAIR®

A completely engineered and assembled compressed air plant—with all the necessary accessory components included and installed to ensure proper operation—eliminates unnecessary compressed air capital investments and frees up floor space for operations.

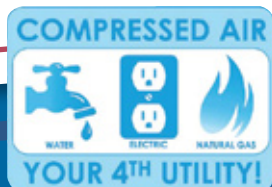
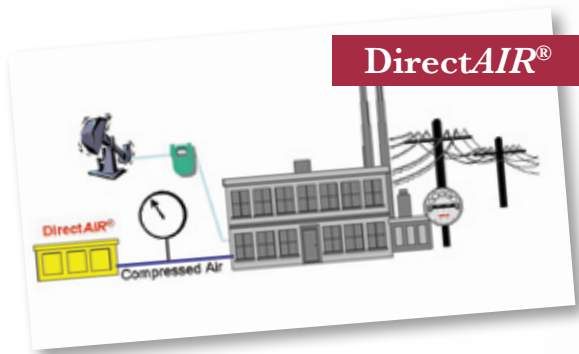


MonitAIR®

Remote monitoring service that assures your compressed air system is running at peak efficiency and reliability. In the event of a compressor problem during normal working hours, the system will transmit all critical data to our service team for immediate attention. We will analyze the data and contact you with a plan of action. More importantly, with all the data gathered continuously from the machine, we can head off costly downtime by spotting problems before your compressors go down.

SurvAIR®

Air Technologies® will install our sophisticated instrumentation to measure, log, graph and analyze all important system factors including flows, pressures, temperatures, dew points, amps and kW's. We will then provide to you a detailed report and analysis to help you with your planning and decision making.



LISTEN. COMMIT. DELIVER.

12 FULL-SERVICE LOCATIONS

Available when and where you need us!

Wireless Service Center 1-866-468-9814

Expert Parts Team 1-866-300-2601

www.aircompressors.com

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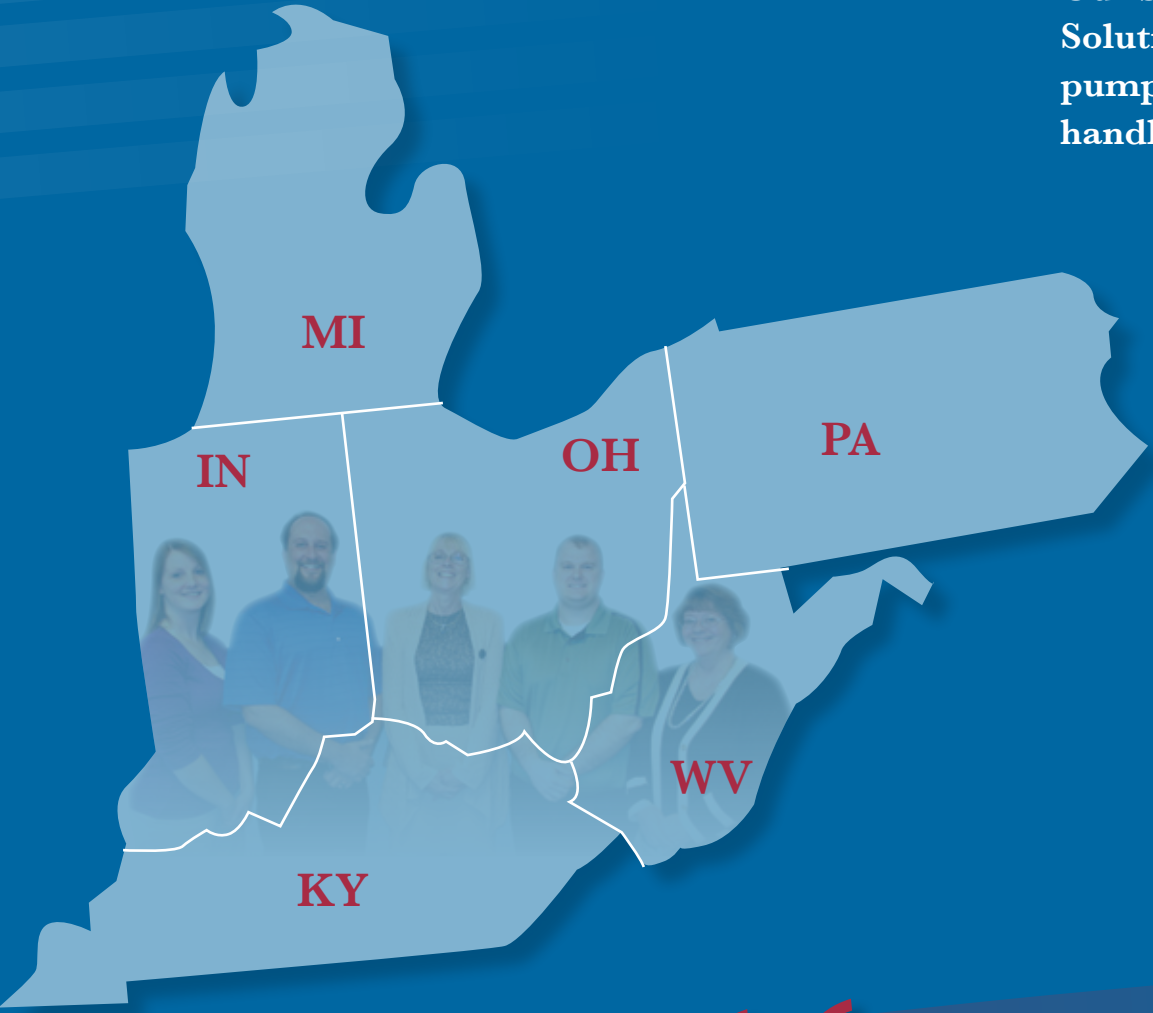
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WEST VIRGINIA

Nitro

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Our sister company, OTP Industrial Solutions, is a technical distributor for pumps, fluid power, power transmission, fluid handling, pneumatic and electrical solutions.



“ We have been taking care of customers for over 45 years and we are completely committed to and passionate about doing the things that will truly make a difference and provide you with a wonderful experience and great value! This is our business and our life. ”

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